

ALROSA's February sales of rough and polished diamonds reach \$346 mln

March 11, 2020 – ALROSA announces rough and polished diamond sales results for February 2020.

February sales of rough and polished diamonds* reached \$346.4 million, including rough diamond sales to third parties of \$342.3 million, polished diamonds of \$4.1 million.

“Our February sales were 14% down compared to January. In February, the uncertainty with the spread of COVID19 virus started to weigh on negatively on the demand and customers’ activity, the factor that will be impacting demand in the coming months. However, we continue to pursue “price-over-volume” strategy to keep prices stable rather than increasing sales volumes,” commented Evgeny Agureev, Deputy CEO of ALROSA.

ALROSA Group rough and polished diamond sales in 2020

2020*	Rough diamonds and grinding powders, \$ mln	Polished diamonds, \$ mln	Total rough and polished diamonds, \$ mln
January	390.2	14.8	405.0
February	342.3	4.1	346.4

*All figures factor in ALROSA Group's integration of Kristall Production Corporation